

**Q-railing**



# Elevating Customer Success Through Turnkey Railing Solutions

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Expertise  
Accessibility  
**SERVICE**  
Collaboration  
**PARTNERSHIP**  
ADAPTABILITY  
TRUST  
Support  
Common Interests  
& Mutual Goals



# ACCESSIBILITY

## **Q-railing – North America** **Global Presence with Local Support**

- Local Warehouses In-Stock, Ready to Ship Inventory
- Quick Order Processing & Product Fulfillment



### North America Locations

- Tustin, CA
- Brooklyn, NY
- Orlando, FL



# COMPLEMENTARY SKILLS & EXPERTISE

## Product Solutions

- Guardrails & Railings
- Barriers & Transparent Borders
- Screening & Windscreens
- Fall Protection





# COMPLEMENTARY SKILLS & EXPERTISE

## Product Mix

- Base Shoe Systems
- Base Clamp Systems
- Adapters & Standoffs
- Post & Rail Systems
- Aluminum Rail Systems
- Cap Rails, Handrails & Brackets
- LED Lighting





# COMPLEMENTARY SKILLS & EXPERTISE

## **Wide Variety of Market Sectors**

- Residential Applications
- Light Commercial Businesses
- Multi-Residential Properties
- Mid & High-Rise Structures
- Public Places & Large Gathering Spaces
- Recreational Landscapes





# SERVICE

## **Cradle-to-Grave Approach**

- Quote & Design Assistance
- Shop Drawings
- Stamped Engineering Packages
- Product Fulfillment & Staging
- Technical Support & Close Out Assistance
- Single Source for Fabricated Safety Glass





# COLLABRATION

## Industry Outreach

- Strong Relationships With Glass Fabricators
- AIA Continuing Education Provider
- Active Member in National & Local NGA





# ADAPTABILITY

## **Products & Services to Meet Your Unique Project Needs**

- Powder Coating & Wet Painting
- Bending
- Pre-Fabrication
- Custom Parts
- Pre-Assembled Unitized Assemblies

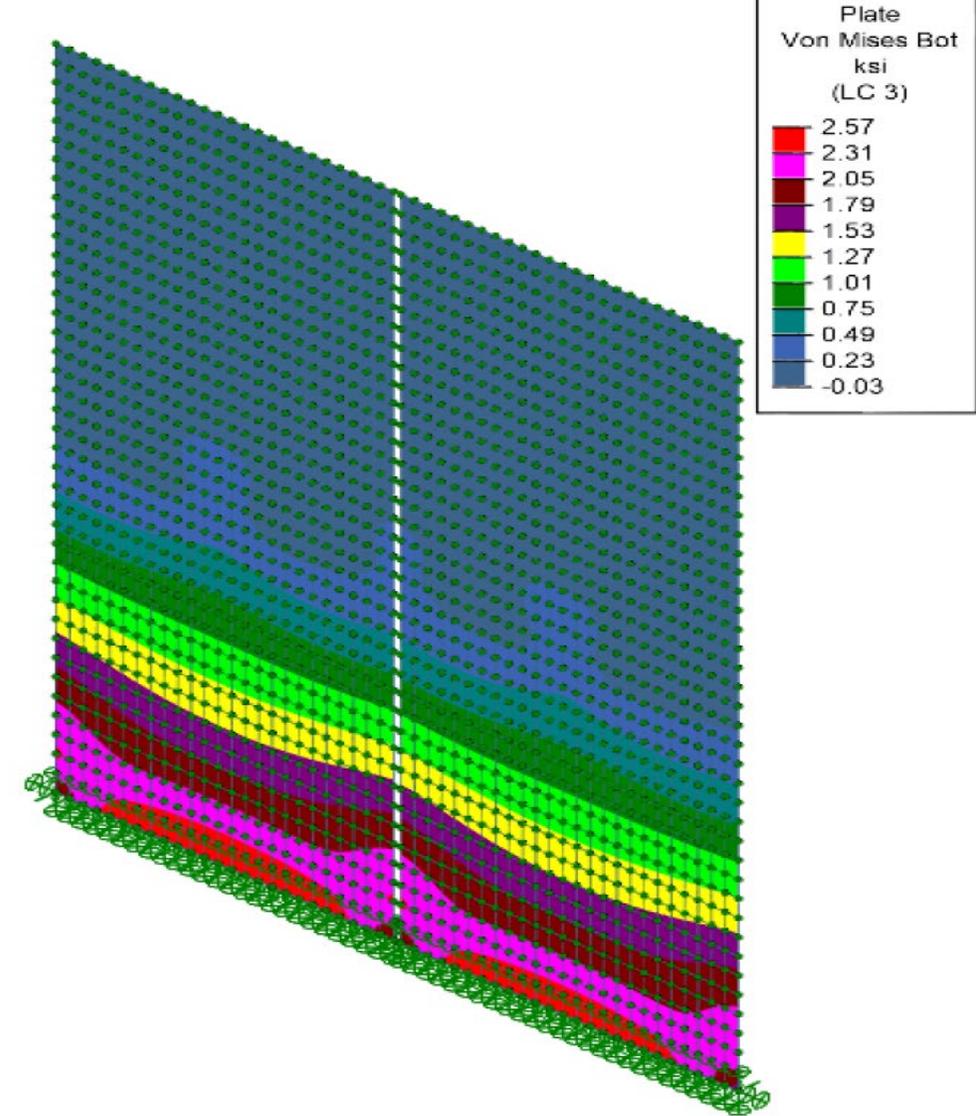




# TRUST

## Engineering Excellence

- Project Specific Building Integration Details
- FEA Components Analysis
- 3<sup>rd</sup> Party Product Testing
- Miami Dade NOA Certifications
- ICC Report





# SUPPORT

## Resources at Your Fingertips

- Architectural Specifications
- Prescriptive Engineering Reports
- Standard Building Integration Details
- LEED Documentation
- Installation Guides & Videos





# COMMON INTERESTS & MUTUAL GOALS

## **We Succeed, When You Do**

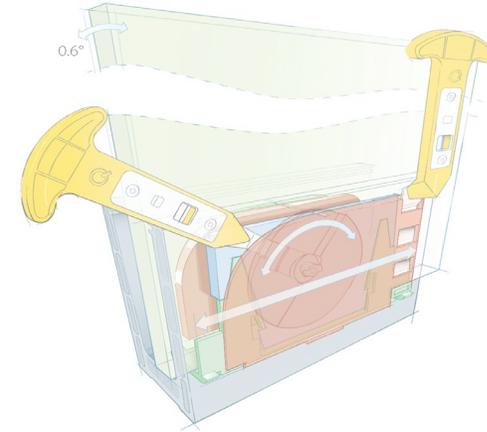
- The “Right Solution” for Each Project
- Reduce Installation Costs
- Product Warranty Support
- Beautiful Installations
- Efficiently Executed Projects for Maximum Profitability





Thank you

## STOP BY Q-railing Booth



LEARN HOW  
**Q-RAILINGS' AWARD-WINNING Q-DISC**  
CAN SAVE YOU TIME & MONEY WHILE  
MAKING YOUR LIFE EASIER